

NETWORKING STEPS

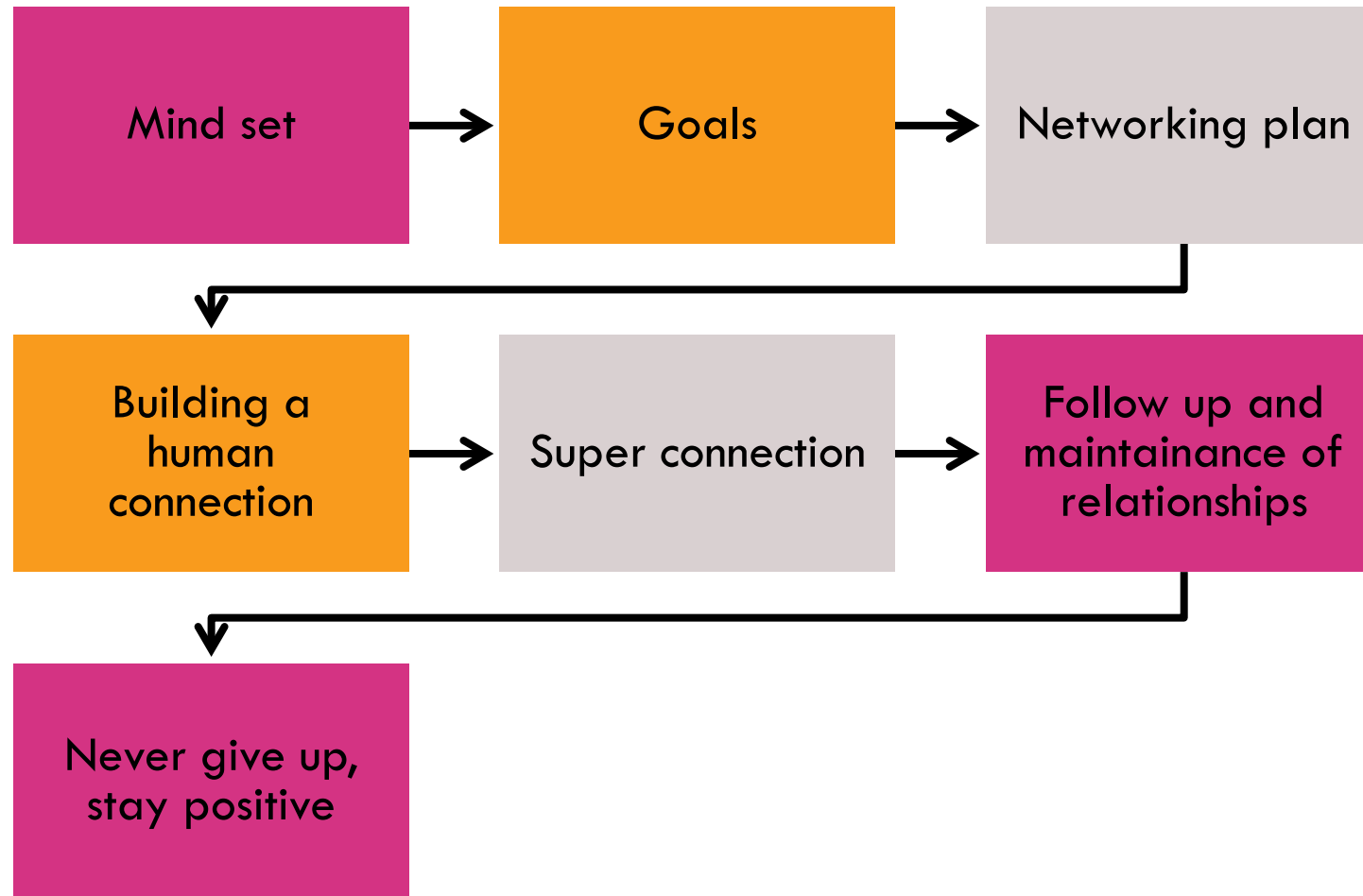
Networking consists of various steps and tools or techniques that are developed through training and personal practices.

Genuine connection by networking is important to build real relationships and create value for other people.

Therefore, it is hard to identify the straightforward methods or steps of effective networking. There are some steps or better ways to effective networking.



7 STEPS OF SUCCESSFUL NETWORKING



NETWORKING IS A TWO-WAY PROCESS

- It is also important to have a beginner's mind to create a network and to realise its necessity. Networking is not a one-way but a two-way process.
- You need to invest time, energy and sincerity in building a genuine relationship
- At this stage it is important to give up personal agendas and give importance to others who are significant for networking.

WHAT IS THE MOTIVATION TO DEVELOP A NETWORK?

- It is also essential to prioritise needs and put them accordingly in the priority list.
- In addition, paying attention to everyday events in the surroundings and documenting them in mind are very important.

- Overthinking is not expected and control over mind and realisation of work are very important at this stage.
- Strong self-motivation, willingness and self-confidence are essential to set a mindset for network building.
- Mentality, focus on efforts, effective relationships with potential friends and use of time are also very important at this stage.



- It is important to keep control of your mind
- To connect the power of yourself
- Growth mindset always helps in good networking



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- Paying attention to building a potential relationship is very important at this stage.
- Best networking comes from a genuine relationship.
- Treating a person as a friend rather than a business contact will take you much further with the relationship.

